

## Exec. Director TA Strategy Neuroscience

Job ID  
REQ-10011716

6月 21, 2024

Switzerland

### 摘要

Location: Basel, Switzerland (& Cambridge MA) The Executive Director, Therapeutic Area (TA) Strategy will create and update as appropriate a holistic TA strategy, for Neuroscience. Provide early-phase commercial insights to project teams, drive TA-specific internal and external licensing/acquisition opportunities and ensure integrated enterprise alignment across Novartis Biomedical Research, Development, Strategy & Growth, and the commercial US and International units.

### About the Role

Key Responsibilities:

- Develop TA Strategy to inform pipeline and portfolio decision-making.
- Define and drive mid-and-long term portfolio strategy, goals, strategic objectives and leadership aspiration within TA and DAs in collaboration with other functions within Strategy & Growth (S&G), US and International commercial units, Biomedical Research, and

Development.

- Provide early commercial insights to the early phase project teams, with clearly defined deliverables for the commercial transition to US and International teams.
- Develop forecasts and other commercial models for assets in early R&D
- Support the Therapeutic Area Leadership team (TAL) as the Enterprise strategic body that owns the TA Strategy and reviews all programs at Toll Gate transitions.
- Orchestrate stakeholder alignment around updates to the strategy as needed, e.g., due to internal or external market events.
- Identify potential pipeline gaps and make recommendations to address with other S&G functions, US, International, Biomedical Research, and Development
- Collaborate closely with key stakeholders (e.g., US, International, Biomedical Research, Development, and other functions such as Value & Access and US Market Access) to facilitate portfolio decision making in the context of our goal of becoming a top 5 Pharma player in the US while maintaining our international leadership.

Requirements:

- Advanced degree (PhD, MD or other advanced University degree) or equivalent experience in life science/healthcare; MBA or consulting
  - Significant experience gained in Pharma Industry with a strong Scientific or medical background
  - Experience in Research & Development and/or Commercial functions with experience conducting, commissioning, analyzing primary research.
  - Demonstrated experience Consulting for New products planning.
  - Demonstrated Therapeutic Area (TA) knowledge (or track record to acquire required TA expertise effectively and rapidly)
  - Experience of strategy development and asset shaping early in lifecycle (any functional perspective).
  - Highly agile having the capacity to manage several strategic Disease Areas (DAs) within a TA and multiple programs internal and external. Substantial experience evaluating new product opportunities through M&A, BD&L, and internal research programs.
  - Highly analytical with the ability to lead and thrive in high challenging environment.
  - Experience of strategy development and asset shaping early in lifecycle (any functional perspective).
- Proficiency in English required. (spoken and written).
- Effective and persuasive communicator with strong presentation, communication (both written and verbal), influencing and negotiation skills
  - Travel: ability to travel domestically and internationally, to be determined based on business needs.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each

other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

Strategy & Growth

Business Unit

Innovative Medicines

地点

Switzerland

站点

Basel (City)

Company / Legal Entity

C028 (FCRS = CH028) Novartis Pharma AG

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Regular

Shift Work

No

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