

## (Senior) MSL Manager, LC

Job ID  
REQ-10022493

9月 18, 2024

China

### 摘要

#### Job Description Summary

##### About the role:

In this role, you will lead the team to deliver the medical strategy, lead the scientific engagement with Medical Experts, implement clinical and educational strategies and respond to unsolicited medical enquiries for better patient access and outcomes.

#### About the Role

##### Key Responsibilities :

- Be responsible for team recruiting, on-board training, MSL field scientific work coaching, management and performance evaluation of Medical Science Liaisons (MSLs) team
- Be responsible for direct report ' s performance management, evaluation process, and organizational

talent review process for the MSL team. Ensure implementation of MSL processes within the team

- Coordinate the collection and reporting of consolidated KOL and key account insights that may impact Novartis development plans, trial designs, launch strategies and tactics, and medical education programs tailored to physician need
- Implement, ensure execution of product-specific strategic and tactical plans under IPS aligned strategy and prioritize, allocate appropriate projects for team members
- Recruit, hire and on-board a high performing team of MSLs in conjunction with others. Optimize resources with assigned team priorities.
- Ensure consistent application of effective technology to enhance productivity of the team. Manage strategically-aligned KOL management budgets, within a therapeutic team of MSLs to ensure team productivity
- Serve as an interface between related therapeutic area team and other functions.
- Support and contribute to Medical Affairs ' objectives.

#### Essential Requirements:

- MD, PharmD., pharmacist, PhD, Master above degree in medical or other life sciences
- Languages: Chinese and English
- Medical Science and Disease Area Knowledge
- Stakeholder Engagement& Experience
- Scientific Communication& Education
- AI-enabled Analytics& Insights
- Healthcare systems& partnerships
- Integrated Evidence Generation

Why Novartis: Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a

part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll Receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

#### Commitment to Diversity and Inclusion / EEO:

Novartis is committed to building an outstanding, inclusive work environment and diverse team 'representative of the patients and communities we serve.

#### Accessibility and Accommodation:

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>. You can follow us via Novartis Group Recruitment WeChat Official Account and Novartis Group WeChat Video Account.

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部门  
International

Business Unit  
Innovative Medicines

地点  
China

站点  
Shanghai (Shanghai)

Company / Legal Entity  
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area  
Research & Development

Job Type  
Full time

Employment Type  
正式

Shift Work  
No

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