

# **Pricing Manager**

Job ID REQ-10025123

10月 16, 2024

Ireland

## 摘要

Leads all pricing-related exercises and strategies for the CPO. Support in maintaining internal Novartis pricing database in compliance with local and global regulations. Local pricing expert and advisor to LT and Head of V&A. Supports V&A and CFT in collecting and analyzing pricing data to generate insights for Patient Access submissions that jointly create value for customers, patients and Novartis.

Please, note that this is hybrid roled based in Dublin office.

### About the Role

Key Responsibilities:

 Analyzes the regulatory/competitive price and pricing strategy of competitors for Novartis portfolio. Conducts detailed market research and analysis in areas such as demand, competition, and price elasticity to build the case for pricing recommendations within the TAs

- Budget & strat plan pricing input in collaboration with BPA & Commercial
- Price PRO data integrity and maintenance
- Annual IPHA rebate exercise/analysis
- Annual Ex-F Alignment exercise
- Internal pricing expert offering advice to LT and CFT as required on external pricing environment
- Events Calendar management and owner
- Present to LT on quarterly basis our price evolution and status vs. approval
- Rebate and discount management
- Support in maintaining profit margins
- Prepare pricing application forms as required from HEOR/Access team for HSE
- IPHA agreement expert

#### **Essential Requirements:**

- Understanding of National Health Care, regulatory environment of drug.
- Experience with Irish pharma pricing landscape and regulations
- Proven ability to understand and clearly communicate scientific
- · Strong negotiation and analytical skills
- P&R and Listing processes
- economic topics

#### Skills:

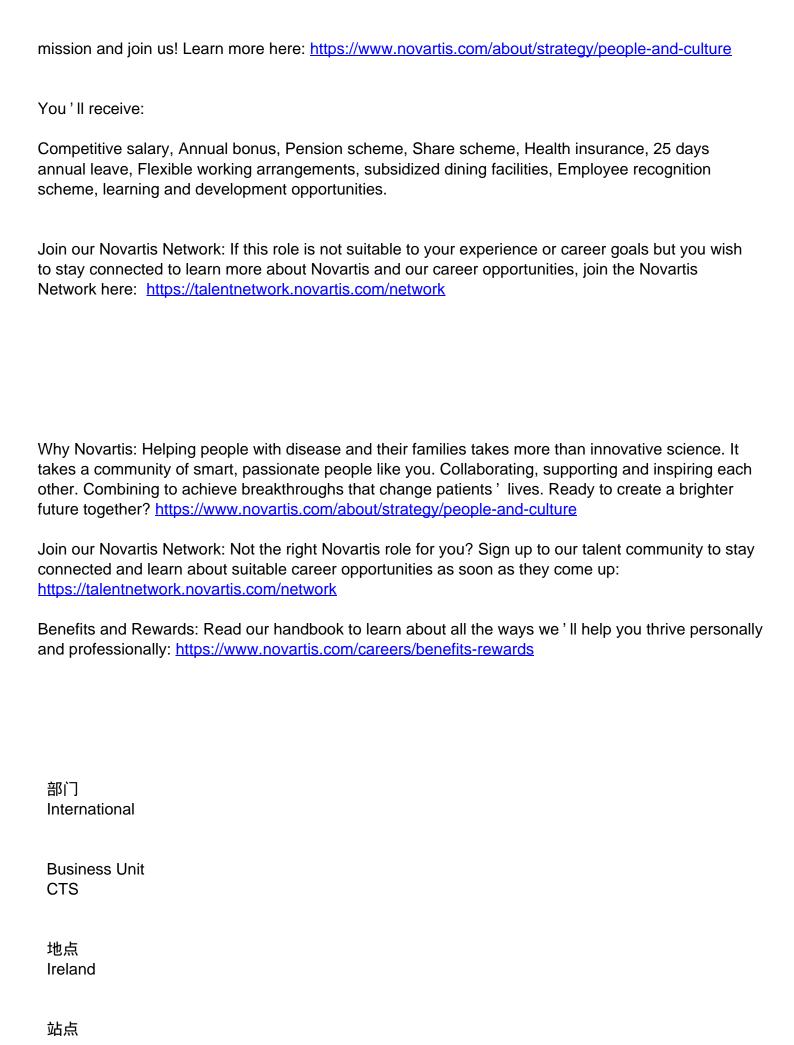
- Agility
- Analytical Skill/Thinking
- Cross-Functional Collaboration
- Customer-Centric Mindset
- Finance
- Healthcare Sector Understanding
- IPHA agreement expert
- Process Management
- Project Management

### Languages:

English

#### Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this



Company / Legal Entity IE02 (FCRS = IE002) Novartis Ireland Ltd
Functional Area Market Access
Job Type Full time
Employment Type Regular
Shift Work No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' epresentative of the patients and communities we serve.

Dublin (Country President Office (CPO))



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## **Pricing Manager**

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