

Global Procurement Category Manager Quality

Job ID
REQ-10028088

11月 06, 2024

India

摘要

The Global Category Manager Quality plans and leads all strategic aspects within the category of lab equipment & supplies and analytical services, across divisions, on a global level and develops proposals for strategic business decisions. The role provides high value procurement solutions to the business and category strategies; support third party vendor selection, vendor development, technology management and performance measurement activities. The Global Category Manager Quality ensures best-in-class delivery of external services and products in the lab equipment & analytical category to support projects and to realize year-on-year productivity improvements, cost savings, and process improvements in close collaboration with the stakeholders in the business.

About the Role

Position Title: Global Category Manager-Quality

Location - Hyderabad #LI Hybrid (Additional locations as Mexico and Prague)

About the role:

The Global Category Manager Quality plans and leads all strategic aspects within the category of lab equipment & supplies and analytical services, across divisions, on a global level and develops proposals for strategic business decisions. The role provides high value procurement solutions to the business and category strategies; support third party vendor selection, vendor development, technology management and performance measurement activities. The Global Category Manager Quality ensures best-in-class delivery of external services and products in the lab equipment & analytical category to support projects and to realize year-on-year productivity improvements, cost savings, and process improvements in close collaboration with the stakeholders in the business.

Your responsibilities include but are not limited to

- Responsible for Global category management (\$131M under scope) in the area of Lab Equipment & supplies and Analytical services , for all Divisions across Novartis, ensuring delivery of measurable value through alignment of business requirements, strategic sourcing expertise, supplier market intelligence, financial productivity and mitigation of risk and development of Global Strategy, Governance and constant improvement and innovation initiatives
- Lead the implementation of sourcing plans for the category and deliver category savings targets following engagement in the target setting process. Implement category strategic goals from overall Procurement strategy / Ecosystem management
- Provide input into the overall Category strategy about segmentation and identification of key supplier relationships, and lead business planning activities and ensure these projects are staffed and executed on a timely basis in line with the targeted goals
- Planning, organizing and managing projects taking into account priorities, resources, budgets, issues and constraints to achieve desired results; defining clear project scope and objectives; utilizing software and tools to plan, track and report status.
- Mapping the value chain, analyzing it and deriving potential scenarios. Includes the understanding and application of total cost of ownership, and should cost modelling.
- Participating in and / or leading financial discussions. Applying financial knowledge to participate actively, e.g. in budgeting process, including tax aspects in sourcing strategies and structuring sophisticated deals with ecosystem partners.
- Compliance & risk management: supporting reports to determine appropriate compliance level. Monitoring end-to-end compliance (budget, payment, vendor PO, contract invoice, buying channel, etc.) and deriving corrective actions to improve compliance. Applying risk management processes including identifying and evaluating risks, and defining and executing a risk mitigation plan.
- Executing the Source-to-Contract process including respective strategies, approaches and

methods: Preparing and conducting fact-based negotiations. Adapting tactics from a broad portfolio of negotiation strategies to achieve results that support business and Procurement objectives.

- Proactive assessment of new ways of working, involving innovative scientific & technical solutions by identifying and onboarding the right suppliers. Manage relationships with stakeholders
- Analyzing specifications for optimization. Linking specification to customer value, challenging specification confidently. Conveying messages clearly and convincing stakeholders.
- Achieving results by proactively building long-term, sustainable and effective relationships, understanding the stakeholder landscape and demonstrating political astuteness across business structures and networks.

What you 'll bring to the role:

- Successful project execution by providing all external solutions in time / at the required quality / within budget as verified by the business.
- Value Delivery - right-sized spending and projected savings in compliance with a meaningful guideline. Successful and measurable execution on efficiency programs (e.g. Power of Purpose).
- Measurable and continuous process improvement & compliance assurance. Understanding the Procurement KPIs related to market insights, price and demand development as well as procurement's performance.
- Projecting the dynamics and impacts (e.g. mergers and acquisitions). Extracting, cleansing and consolidating information to fact-based insights for further usage e.g. in category strategies.
- Maintaining and updating Procurement applications accordingly to the Procurement content (e.g. e-catalogs, user portal). Continuous improvement of procurement content and automation.
- Support definition and implementation of Procurement tools and processes. Demand management and Responsible to ensure the right balance between business needs and Novartis ' strategy.
- Managing data analysis and reporting, e.g. analyzing spend, demand, supply markets and competitors. Extracting, cleansing and consolidating information to fact-based insights for further usage e.g. in category strategies.
- Accountable to work with stakeholders to identify the most cost-effective ways to deliver business objectives. Sourcing and supplier relationships management

Desirable Requirements:

- University/Advanced degree with strong preference in Business, Lifesciences or Pharmaceutical sciences or Scientific field is required with fluent written and spoken English skills.
- 10 years of experience in Procurement or other related experience within the pharmaceutical industry, preferably in category management, supplier management, or related area, with a focus in the Lab Equipment and it maintenance domain.

- Hands-on to Strong project management & other leadership experience. Raw materials & components price / risk management including execution/trading based Well versed in regulated market cost base analysis

Why Novartis

Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us!

Learn more

here: <https://www.novartis.com/about/strategy/people-and-culture>

You ' ll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life

Handbook. <https://www.novartis.com/careers/benefits-rewards>

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, Join the Novartis Network here:

<https://talentnetwork.novartis.com/network>.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Benefits and Rewards: Read our handbook to learn about all the ways we ' ll help you thrive personally

and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

Operations

Business Unit

Innovative Medicines

地点

India

站点

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Alternative Location 1

INSURGENTES, Mexico

Alternative Location 2

Prague, Czech Republic

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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