

Customer Engagement Associate

Job ID
REQ-10028665

12月 06, 2024

Chile

摘要

Liderar el compromiso científico con sus expertos médicos. Implementar estrategias clínicas y educativas y responder a consultas médicas no solicitadas.

About the Role

Key Responsibilities

- Engage with Medical Experts (MEs) to educate on medical/scientific information
- Ensure appropriate identification/mapping of MEs/ Key Accounts including identification of opportunities to involve MEs when a specific medical need is identified to provide support
- Develop and execute ME engagement plans to optimally prioritize and strategically engage MEs aligned with country strategy
- Respond to unsolicited requests for information from MEs
- Inform and shape medical strategy by collecting impactful insights from MEs

- Support Novartis clinical research programs, optimize trial execution and provide scientific educational support to potential and actual study sites in collaboration with clinical operations

Essential Requirements

- University degree, preferably with scientific background
- Confirmed experience in commercial roles within the pharmaceutical industry, preferably working with neurosciences products
- Solid understanding of private and public market working with high specialty products
- English proficiency
- Outstanding networking, collaboration, and communication skills
- Availability to travel up to 50% of the time

Benefits and rewards

Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

International

Business Unit
Innovative Medicines

地点
Chile

站点
Santiago

Company / Legal Entity
CL01 (FCRS = CL001) Novartis Chile S.A.

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

[Apply to Job](#)



Job ID
REQ-10028665

Customer Engagement Associate

[Apply to Job](#)

Source URL:

<https://www.novartis.com.cn/careers/career-search/job/details/req-10028665-customer-engagement-associate-es-es>

List of links present in page

1. <https://www.novartis.com/careers/benefits-rewards>
2. <https://www.novartis.com/about/strategy/people-and-culture>
3. <https://talentnetwork.novartis.com/network>
4. <https://www.novartis.com/careers/benefits-rewards>
5. <https://novartis.wd3.myworkdayjobs.com/es/NovartisCareers/job/Santiago/Customer-Engagement-AssociateREQ-10028665-1>
6. <https://novartis.wd3.myworkdayjobs.com/es/NovartisCareers/job/Santiago/Customer-Engagement-AssociateREQ-10028665-1>