

## Buyer

Job ID  
REQ-10029089

1月 07, 2025

Mexico

### 摘要

Ser responsable de una categoría en un país y ayudar en la implementación de la Estrategia de la Categoría y el Plan Anual de la Categoría, entregar proyectos e iniciativas y ejecutar el Desempeño del Proveedor y la Innovación; ayudar a los directivos de la Categoría con actividades diarias de gestión de la Categoría.

### About the Role

#### Major Accountabilities

- Analyzing specifications for optimization. Linking specification to customer value, challenging specification confidently. Conveying messages clearly and convincing stakeholders.
- Deriving game-changing strategies by defining clear category objectives, working with analytical data, business stakeholders and market expertise. Aligning strategies to measurable target and clearly conveying them to the organization.

- Understanding the respective category market levers, trends and main players as well as internal processes.
- Analyzing problems, considering and profiling alternatives; willingness to make timely, balanced recommendations and business decisions
- Planning, organizing and managing projects taking into account priorities, resources, budgets, issues and constraints to achieve desired results; defining clear project scope and objectives; utilizing software and tools to plan, track and report status.
- Understanding the steps, methods and processes to manage supplier, covering supplier strategy, supplier collaboration, supplier development, supplier lifecycle management and supplier performance management.

#### Role Requirements:

- University/Advanced degree is required.
- Stakeholder management
- 2 years of Procurement experience and contracting experience.
- Experience in navigating in global, matrix organizations and across geographies and cultures.
- Experience in sourcing processes (e.g. RFI/RFQ), negotiation strategies, project management, good communication and collaboration skills as well as market analysis capabilities to drive operational excellence
- Advanced English

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部门  
Operations

Business Unit  
CTS

地点  
Mexico

站点  
INSURGENTES

Company / Legal Entity  
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area  
Procurement

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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## Ajustes de accesibilidad

Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a [tas.mexico@novartis.com](mailto:tas.mexico@novartis.com) y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.



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