## **U** NOVARTIS

## Sr. HEOR & Access Strategy Manager

Job ID REQ-10029995

11月 29, 2024

China

## 摘要

About the role:

Value Access organization aims to establish long-term partnership with HCS stakeholders, systematically generate customer insights, maximize patient access, drive self-pay to reimbursement working with public and private stakeholders. We are looking for a HEOR and Access Strategy Senior Manager who will be responsible for the development and tactical execution of market access and pricing strategy for CV products.

About the Role

Key Responsibilities :

- Develop pricing and market access and NRDL strategy for pipeline and inline products.
- Work closely with internal functional departments, global market access to ensure access strategy are aligned with local and global business objectives.

- Work with cross-functional team to develop stakeholder mapping and customer engagement strategy.
- Proactively monitor external environment, customers, and competitors to identify access opportunities
- Timely provide input to global and regional cross-functional teams based on local pricing and access policies.
- Develop HEOR evidence generation strategy, design and execute HEOR/RWE research, including disease burden, CEA, BIA, PRO and RWE research.
- Identify the gap of evidence and provide inputs to IEP.
- Develop study protocol, manage HEOR studies and facilitate publication.
- Compile product value dossiers, value messages and actively communicate/train relevant functions on key value messages.
- Provide inputs to global HEOR plan, HEOR model & RWE generation plan from China perspective. Support global to execute global relevant studies in China.

Essential Requirements:

- Master 's degree or above, specialty in clinical practice, medicine, public health, health economics and management preferred.
- Fluent in both written and spoken Chinese Mandarin and English.
- 5+ years ' experience in Market Access, Pricing and HEOR in pharmaceutical industry or consultancy company, commercial background is welcomed.
- Solid experience in NRDL is preferred.
- Strong strategic thinking and market-oriented mindset.
- Strong knowledge of local payer systems and policies

Desirable Requirements:

- Previous experience in NRDL is preferred.
- Strong strategic thinking and market-oriented mindset.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <u>https://www.novartis.com/about/strategy/people-and-culture</u>

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send an e-mail to <u>diversityandincl.china@novartis.com</u> and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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部门 International

Business Unit Innovative Medicines

地点 China

站点 Beijing (Beijing)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Alternative Location 1 Shanghai (Shanghai), China

Functional Area Market Access

Job Type Full time

Employment Type 正式

Shift Work No

Apply to Job

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Page 5 of 5



Job ID REQ-10029995

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List of links present in page

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