

Channel Development Manager, RLT

Job ID
REQ-10033848

12月 17, 2024

China

摘要

Dedicated FTE to lead RLT channel development

About the Role

Job Responsibilities

1. Responsible for RLT distributor management, including selection, audit, payment collection, change, termination and other processes.
2. Responsible for developing, updating, communicating and training of management SOP, business policies and related agreements of RLT distributor.
3. Responsible for RLT distributor order management, including setting order in E-order and SAP system, processing return order, maintaining system master data, etc. Coordinate with Novartis

sales, CSO team and distributors on purchase order and return order related matters.

4. Maintain timely and effective communication with distributors and supply chain team, responsible for the coordination of RLT product receive and in-hospital logistics.

5. Conducting RLT business data collation and analysis, and tracking the completion status of distributor ' s KPI

6. Continuously maintain close communication and cooperation with RLT team

Requirements

1. Bachelor ' s degree or above

2. More than 3 years working experience in related positions, preferably in pharmaceutical industry

3. Have certain understanding of the RLT industry, with RLT practitioner qualification is preferred.

4. Good communication skills, and cross-function coordination skills

5. Excellent English skills, able to communicate with global team

6. Result oriented, with strong self-driven and project management skills.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

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部门

International

Business Unit

Innovative Medicines

地点

China

站点

Shanghai (Shanghai)

Company / Legal Entity
CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area
Sales

Job Type
Full time

Employment Type
Regular

Shift Work
No

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