

## (高级区域市场经理)

Job ID  
REQ-10034984

12月 22, 2024

China

### 摘要

关于此角色：

我们正在寻找一名高级区域市场经理。您的工作将监督、辅导与带领区域销售团队开展产品的学术推广，以及高效的跨部门合作以推动品牌战略在区域内的实施，最终让患者受益！

### About the Role

主要职责：

- 在营销预算内制定品牌战略、促销活动和战术计划，准备集成品牌团队和发布团队的内容。
- 领导跨职能部门的本地/区域品牌团队，包括协调综合产品战略计划和监测实现目标的执行过程

在指定地区内，通过中心 /医院/ASL/

地区门诊层面的特定项目和服务和举措开展业务。将关键服务映射到关键医院中心内外竞争等内向患者提供的关键服

务患者支持计划。)监控区域 /本地策略的执行,确保卓越且与诺华战略和客户需求保持一致

- 通过与客户互动来获得对区域市场的洞察力并找出机遇
- 为负责的品牌执行市场研究计划和市场洞察计划,同时监测 /预测市场发展
- 监测和控制品牌预算、预期支出和费用,并评估产品的营销组合方案以评估成本效益和结果。
- -负责执行、监测和分析一致同意的战术计划,以确保品牌的成长

**对多元化和包容性/平等就业机会的承诺：**

诺华致力于为我们所服务的患者和社区建立一个优秀、包容的工作环境和多元化的团队。

**基本要求：**

- 大学本科及以上学历
- 良好的英语听说读写能力
- 3年以上制药行业相关经验, 1年以上管理经验
- 出色的团队管理/领导能力, 合规意识强

**为什么选择诺华：**

帮助患者及家属不仅需要创新科学,还需要一支包括你我他在内的充满智慧与激情的团队,大家相互协作、支持与激励。共同实现突破,改变患者的生活。一起共创更好的未来,你准备好了吗?

**薪酬与福利：**您可以前往诺华官网了解我们帮助您实现个人与职业发展的举措。

**无障碍及便利设施：**

诺华承诺与残障人士共事并为他们提供合理的便利设施。如果您由于健康状况或残障,在招聘过程的任何环节需要合理便利设施,或者为了履行职位的基本职能,请将您的相关需求告知我们的招聘经理。

**加入我们的诺华网络：**

这不是您心仪的职位?欢迎加入诺华人才社区,与我们保持联系,及时了解合适的职业机会。您也可以关注诺华招聘社交媒体账号。

Why Novartis: Helping people with disease and their families takes more than innovative science. It

takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

International

Business Unit

Innovative Medicines

地点

China

站点

Guangzhou (Guangdong Province)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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