

## Senior Manager, M&A

Job ID  
REQ-10036701

1月 16, 2025

USA

### 摘要

Location: This role can be based in Cambridge, MA or East Hanover NJ US, or Basel Switzerland. If applying in Europe, please apply to REQ-10036688.

LI-#hybrid

The Novartis M&A Transactions group is seeking a new Senior Manager, M&A, responsible for supporting the team achieve key targets including outside-in evaluation, diligence, execution and signing of M&A transactions. The Senior Manager M&A will support M&A Project Leads, Deputy Head and Head of M&A Transactions on presentations, briefings and memos for senior management, the Executive Committee of Novartis (ECN), and the Board of Directors on M&A opportunities as well as ad-hoc Board of Director requests. In doing so, the Senior Manager M&A will act as a center of expertise for project management, ensuring high quality outputs in a timely manner.

About the Role

## Key Responsibilities:

- Participate and support in the execution of Novartis' M&A strategies and plans. This means:
- Take the lead in preparation of project materials (kick-offs, M&A briefings, ECN presentations) under the guidance of Project Leads
- Responsible for ensuring that final presentations meet the highest quality standards in M&A, ensuring consistency in formatting, accuracy of content, and clarity of communications and messaging
- Support Project Leads, when requested, on end-to-end project management, remaining closely coordinated with M&A Finance
- Collaborate with Corporate Functions (Legal, Antitrust, P&O etc.) on M&A projects and provide support to broader Corporate diligence activities
- Research public information, conduct industry research and competitive landscaping to facilitate M&A screening / assessments
- Keep abreast of M&A transactions in the industry, maintaining precedents and premia analysis for the team
- Participate in banker pitches, when requested, and maintain a log of ideas presented and feedback
- Contribute towards improving M&A processes and systems

## Essential Requirements:

### Education:

University Degree (Business, Finance, Accounting, Economics or any field with financial content). Bachelor's degree required. Master's degree a plus.

### Language:

Fluency in English mandatory.

### Experience:

- 2-4 years of relevant professional M&A experience from investment banking/M&A advisory/consulting, corporate M&A or transaction services required.
- Experience in the Pharmaceutical industry is a plus.

### Desired Skills:

- Strong analytical skills with critical thinking abilities
- Profound knowledge of valuation methodologies and financial analysis of public companies
- Ability to conduct research and summarize key findings clearly
- Good understanding of key subjects such as accounting, tax, treasury, as it relates to M&A
- Displays highest professionalism in an executive setting

- Agility to work under pressure in an unpredictable and demanding environment
- Resilience to achieve results in a structured and upright manner
- High attention to detail in all aspects of M&A responsibilities
- Delivery of high quality, well formatted presentations, consistent with best practices in a timely manner
- Pertinent and timely analysis of various M&A related topics
- Skilful execution of outside-in analysis, through review of publicly available information
- Proactive, agile, responsive and continuous improvement mindset
- Ability to present complex topics in a simplified and complete manner to support decision-making

Novartis Compensation and Benefit Summary: The pay range for this position at commencement of employment is expected to be between \$152,600.00 - \$283,400.00 USD per year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills, and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Benefits and Rewards: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams ' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

#### EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers who are focused on building and advancing a culture of inclusion that values and celebrates individual differences, uniqueness, backgrounds and perspectives. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status. We are committed to fostering a diverse and inclusive workplace that reflects the world around us and connects us to the patients, customers and communities we serve.

#### Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门  
Strategy & Growth

Business Unit  
Corporate

地点  
USA

状态  
New Jersey

站点  
East Hanover

Company / Legal Entity  
U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1  
Basel (City), Switzerland

Functional Area  
BD&L & Strategic Planning

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

[Apply to Job](#)



Job ID  
REQ-10036701

Senior Manager, M&A

[Apply to Job](#)

---

Source URL:

<https://www.novartis.com.cn/careers/career-search/job/details/req-10036701-senior-manager-ma>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <mailto:us.reasonableaccommodations@novartis.com>
5. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/East-Hanover/Senior-Manager--M-AREQ-10036701>
6. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/East-Hanover/Senior-Manager--M-AREQ-10036701>