

Radioligant Therapies Lead

Job ID
REQ-10040416

2月 19, 2025

Chile

摘要

Location: Santiago

About the role:

The Radioligant Therapies Lead will evolve globally created early brand strategies, such as the Integrated Product Strategies (IPS) into a competitive, truly cross-functional launch plan that is fit-for-purpose for core IMI markets and sets a foundation of launch success for Novartis' next blockbusters. Supports strategic, cross-functional decisions for International and above-brand strategic initiatives, incl. partnerships, policy shaping, and for launched assets, will monitor and respond to major events and competitive landscape developments.

About the Role

Key Responsibilities:

- Accountable for delivering the RLT sales, market share, and profitability to meet or exceed budget

targets.

- Defines, develops and oversees short and long-term strategic marketing (and sales) plans in line with regional & global marketing strategy.
- Monitors market trends, sales and product performance, conducts regular reviews against plans and takes corrective action as required.
- Responsible for the budget and financial performance of the unit.
- Ensures alignment to all Ethics, Risk & Compliance policies and manage key processes.

Essential Requirements:

- University degree
- Validated experience in leadership and commercial roles within the pharmaceutical industry working with prostate cancer
- Deep understanding of the national healthcare system
- Validated experience in launch projects
- Proficient in English & Spanish
- Cross-functional collaboration and leadership
- Strategic mindset / agile learning
- Availability to do up to 30% of field work

Benefits and rewards

Read our handbook to learn about all the ways we 'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门
International

Business Unit
Innovative Medicines

地点
Chile

站点
Santiago

Company / Legal Entity
CL01 (FCRS = CL001) Novartis Chile S.A.

Functional Area
Commercial & General Management

Job Type
Full time

Employment Type
Regular

Shift Work
No

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