

# **Associate Product Manager**

Job ID REQ-10046674

3月 31, 2025

Hong Kong Special Administrative Region, China

#### 摘要

-Local Brand Managers OR global / regional / local sub-function specialists within a specific marketing sub-function. -Define product strategy in agreement with local management and global marketing department, and implement supporting tactical plans/projects.

#### About the Role

Major accountabilities:

- Prepares content of Integrated Brand Teams and Launch Teams.
- Responsible for execution, monitoring and analysis of the agreed tactical plans in order to
  ensure the growth of the brand(s) -Lead the development of promotional activities in line with
  internal SOPs and Code of Conduct guidelines.
- Monitor and control brand budgets, forecasts and expenses and assess the marketing mix of the product to evaluate cost effectiveness and results.

Identifies area market insights and opportunity via customer interactions -Executes central
marketing activities as well as regional initiated marketing activities -Monitors product
performance and external environment using appropriate tools and taking corrective action if
required to meet business objectives -Collaborate with Marketing and Medical teams to
maximize activities: -Scout centers, KOLs and OLs by disease within assigned territory
-Identify specific needs for each segment of patients and the implications of the disease for
each of them within assigned territory

#### Key performance indicators:

- Market share & market share growth.
- Performance management and employee relations, feedback, meetings, surveys (i.e. Field Force, Marketing capabilities, Global Marketing, Medical Department, Regulatory Department)
   -Ensure full compliance to all regulatory requirements

#### Minimum Requirements:

Work Experience:

- Cross Cultural Experience.
- Project Management.
- Operations Management and Execution.

#### Skills:

- Agility.
- · Asset Management.
- Commercial Excellence.
- Cross-Functional Collaboration.
- Customer Orientation.
- Digital Marketing.
- Healthcare Sector Understanding.
- Influencing Skills.
- Marketing Strategy.
- Negotiation Skills.
- Operational Excellence.
- Priority Disease Areas Expertise.
- Product Lifecycle Management (Plm).
- Product Marketing.
- Product Strategy.
- Stakeholder Engagement.
- Stakeholder Management.
- Strategic Partnerships.

#### Languages:

• English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <a href="https://talentnetwork.novartis.com/network">https://talentnetwork.novartis.com/network</a>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <a href="https://www.novartis.com/careers/benefits-rewards">https://www.novartis.com/careers/benefits-rewards</a>

部门 International

Business Unit Innovative Medicines

地点

Hong Kong Special Administrative Region, China

站点 Hong Kong

Company / Legal Entity HK02 (FCRS = HK002) Novartis Pharma

Functional Area Marketing

Job Type Full time

Employment Type Regular

## Apply to Job

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



Job ID REQ-10046674

### Associate Product Manager

Apply to Job

#### Source URL:

https://www.novartis.com.cn/careers/career-search/job/details/req-10046674-associate-product-manager

#### List of links present in page

- 1. https://www.novartis.com/about/strategy/people-and-culture
- 2. https://talentnetwork.novartis.com/network
- 3. https://www.novartis.com/careers/benefits-rewards
- 4. https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Hong-Kong/Associate-Product-ManagerREQ-10046674-1
- 5. https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/Hong-Kong/Associate-Product-ManagerREQ-10046674-1