

Director, Business Excellence - Spinal Muscular Atrophy

Job ID
REQ-10046824

4月 15, 2025

USA

摘要

The Business Excellence Director provides ongoing strategic, operational, and business planning recommendations to the Product General Manager (GM) that increase the impact of our product(s). This unique role will integrate product and portfolio insights/analytics across functions and distill the most important insights/actions that drive impact. The Business Excellence Director role leads preparations for critical performance reviews, investor relations and business reviews with various leadership teams, as well as leads cross-functional team impact reviews to assess progress against KPIs that are integrated across all functions. This individual also leads strategic core initiatives across the product/portfolio that will have long lasting impact for patients in need of, or treated with, our products. #LI-Hybrid

This position is located in East Hanover, NJ and will not have the ability to be located remotely. This position will require 10-20% travel as defined by the business (domestic and/or international). Please note that this role would not provide relocation and only local candidates will be considered.

About the Role

Key Responsibilities:

- Lead strategic, operational, and business planning recommendations/plans to GM while maintaining and addressing key business questions
- Lead integration of product insights from multiple functions to prioritize the most impactful actions
- Lead preparations for impact/business reviews with various stakeholders across local and global landscape
- Lead creation of investor relations package and narrative for assigned product(s)
- Lead large cross-functional strategic projects that aim to improve operational efficiency and/or result in significant customer impact, including the ongoing integration of GTx into the U.S. business
- Run the integrated product strategy team under the direction of the General Manager including the setting of priorities, agendas, action items, follow-ups, & communication
- Partner with Finance and Insights & Analytics to identify criteria for, and measure resource allocation decisions

Essential Requirements:

- Education: Bachelor's Degree is required in relevant area, MBA or advanced degree preferred
- 8+ years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience
- 2+ years in project management and translation of strategy into execution
- Skilled in strategy, insights & analytics and operational specificity required to translate strategy to impact

Desirable Requirements:

- Therapeutic area experience in rare disease or gene therapy
- 2+ years leading complex projects requiring global/local alignment and 2+ years within a significant consultancy group (e.g., McKinsey, BCG, Bain)

The pay range for this position at commencement of employment is expected to be between \$185,500 and \$344,500/year; however, while salary ranges are effective from 1/1/25 through 12/31/25, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Innovative Medicines

地点
USA

状态
New Jersey

站点
East Hanover

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

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