

Commercial Operations Manager - Region Europe: Work location UK, Ireland or Spain

Job ID REQ-10048427

4月 16, 2025

Ireland

摘要

The Commercial Operations Manager (Region Europe) will be the pivotal communication point between hospital pharmacies / distributors and Novartis for managing the time critical sales order processing our gene therapy working together with the Senior Manager, Commercial Operations region Europe. The role is hybrid and opened for candidates from the UK, Ireland or Spain.

About the Role

Key Responsibilities:

- Develop close collaborative relationships with external customers as well as internal customers to support commercial activities
- Ensure efficient communication and support for our customers

- Responsible of triage of emails and enquiries for our gene therapy internally and externally
- Link with Supply Chain Operations and Logistics & Distribution on receipt of an order to trigger the supply processes
- Generate / manage sales orders in SAP
- Track orders status, requests for documents, creation of automatic PO's, consignees
- Communicate updates on delivery to hospitals / distributors
- Submitting e-invoicing for specific countries into the online platform
- Liaise closely with teams in Prague and Basel
- Create / update / manage SOPs, Work Instructions & Best Practice Processes
- Ensure alignment to all Ethics, Risk & Compliance policies and manage key processes

Essential Requirements:

- Business school and/or scientific background (biology, pharma, or MD)
- 4+ years of direct experience from pharmacy, supply chain, operations or logistics pharmaceutical company
- Full proficiency in English
- Analytical and communication skills
- Cross-functional experience, international experience preferred

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: https://www.novartis.com/about/strategy/people-and-culture

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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部门

International

Business Unit Innovative Medicines

地点 Ireland

站点 Dublin (NOCC)

Company / Legal Entity IE02 (FCRS = IE002) Novartis Ireland Ltd

Alternative Location 1 Barcelona Gran V í a, Spain

Alternative Location 2 Home Worker, United Kingdom

Alternative Location 3 London (The Westworks), United Kingdom

Functional Area Commercial & General Management

Job Type Full time

Employment Type Regular

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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Page 5 of 5

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